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Digital Real Estate Checklist

1. Conceptualize Your Niche and Market:

- Research and identify a profitable niche in the digital real estate market.
- Analyze competition and demand using tools like Google Trends and SEMrush.
- Ensure the niche has sufficient demand without being oversaturated.

2. Domain Name Registration:

- Purchase a relevant domain name that aligns with your niche (GoDaddy).
- Consider using keywords related to your niche and location for better SEO.

3. Choose a Website Platform:

Option 1: High Level (I recommend this one for most people)- Ideal for creating multiple websites with built-in lead generation tools. Cost-effective for those managing several digital properties. So, for example...I paid \$100 per month and was able to create as many websites with as many domains that I owned. If you went on Wix...each website would cost you around \$250 per year. If you are going to build lots of websites for other businesses this is a great platform too! They also offer a White Label agency for only \$400 per month which means you could then sell the platform to

- other small tech businesses. If you want more info on High Level...Click here for a FREE 14 day trial
- Option 2: Wix Best for beginners who want a visually appealing site without much technical knowledge. Keep in mind that lead generation tools may be limited. If you only have one website and are a beginner then I would recommend looking at Wix.
- Option 3: ClickFunnels Recommended if you plan to focus on lead generation and sales funnels. Best for more advanced users who are trying to sell a product. Click here to learn more about ClickFunnels. Link will give you a FREE trial.

4. Website Design and Development:

- Use website builders like <u>High Level</u>, Wix, or WordPress. For Digital Real Estate, I would recommend <u>High Level</u>
- Customize the website design to match your brand identity and target audience.
- Consider hiring a professional designer if needed (Fiverr is a good option).

5. SEO Optimization:

- Use ChatGPT or other AI services to write all website content. Ensure content is SEO-optimized and sounds natural.
- Perform on-page SEO, including keyword optimization, meta descriptions, and URL structures.
- Consider enrolling in a course like <u>Entre</u> for in-depth knowledge of starting a local SEO Agency. They offer many programs in Affiliate Marketing too but I would just look into the Business Agency course. If you would

like a general course of all their products...it cost about \$4. They then offer a very detailed course for more.

Click here for the \$4 "Success Path Masterclass"

6. Set Up Lead Generation:

- Integrate lead generation forms, click-to-call buttons, and email opt-ins.
- Use tools like ClickFunnels or <u>High Level</u> for advanced lead tracking and conversion.

7. Monetization Strategies:

- Rent the Website: Offer monthly rentals to local businesses.
- Pay-Per-Lead Model: Charge businesses for each lead generated through your website.
- Affiliate Marketing: Partner with relevant brands and earn commissions through referrals.

8. Legal and Financial Setup:

- Draft contracts and agreements with local businesses to clarify terms and conditions.
- Set up a payment gateway (e.g., Stripe, PayPal) for automatic billing.
- Ensure compliance with local regulations, especially regarding data privacy.

9. Consider White Label Services:

- If you lack the time or expertise to build and manage websites, consider white label services.
- Recommended White Label Agencies with Affiliate Programs:
 - **DashClicks** Offers comprehensive local SEO and digital marketing services. Click here for a 14 day FREE trial.

■ Vendasta - Provides white-label marketing solutions with a strong focus on local businesses.

Click Here for a FREE Business strategy call and receive a gift valued around \$1200.

10. Website Maintenance and Updates:

- Regularly update content to keep your website relevant.
- Monitor analytics using tools like Google Analytics to track traffic and user behavior.
- Schedule regular website audits to fix any technical issues.

11. Expand and Scale:

- Explore additional niches and markets to expand your digital real estate portfolio.
- Consider outsourcing tasks such as content creation or SEO to scale efficiently.
- Build partnerships with other digital marketers or agencies to expand your reach.

12. Continuous Learning:

- Stay updated with the latest trends in digital real estate and SEO.
- Engage in continuous learning through online courses, workshops, and industry blogs.
- Also, if you ever come across things that you do not have time to design like logos, images, video, etc. I would totally look into hiring someone on Fiverr. You can find good quality work for cheap. <u>Click here if you</u> would like to check out Fiverr.

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